

## Opto Circuits posts Rs. 370 crore in Consolidated Sales for Q2FY14

Bengaluru, India | 13<sup>th</sup> November 2013:

Opto Circuits (India) Ltd., a leading developer and manufacturer of medical equipment and interventional devices for the global markets, today announced its financial results for the second quarter ending September 30<sup>th</sup>, 2013.

### Performance Highlight

	Q-o-Q		
	Q2FY14	Q1FY14	Growth
	Rs. Cr	Rs. Cr	(%)
<b>Net Sales</b>	370	405	(8.6)
<b>EBITDA</b>	102	100	1.7%
<b>Net Profit</b>	44	51	(14.1)
<b>Segment Contribution</b>			
<b>Medical Equipment &amp; Consumables [Non Invasive]</b>	297	351	(15.4)
<b>Interventional Devices &amp; Tools [Invasive]</b>	71	51	39.0
<b>Non Medical</b>	2	3	(39.4)

**NSE Symbol:** OPTOCIRCU  
**BSE Code:** 532391

**Market Cap:** Rs. 401 crs\*  
*[\*As per the BSE closing price as on 8<sup>th</sup> Nov 2013]*

**Headquarters:**  
Bengaluru, Karnataka, India

**Industry:** Medical Technology

**Key Products:** AEDs, Patient Monitors, Cardiac Monitors, Vascular Diagnostics, Angioplasty Devices

- FY2013 -

**Consolidated Financials:**  
Net Sales - Rs. 2397 crs  
Net Profit - Rs. 379 crs  
EPS - Rs. 15.67

### Outcome of Board Meeting held on 12th Nov 2013

Board of Directors of the Company at its meeting held on November 12, 2013, inter alia, has approved the proposal to appoint S R Batliboi & Associates LLP (SRBALLP), Chartered Accountants as Auditors for its three U.S Subsidiaries namely Criticare Systems Inc., Unetixs Vascular Inc., and Cardiac Science Corporation for the purpose of consolidated financial statements of Opto Cardiac Care Ltd.

**Other key highlights in Q2FY14:**

**Medical Equipment and Consumables: (Non Invasive)**

**Cardiac Science (CSC)**

- Cardiac Science has signed a three year contract with state of New Jersey to provide its Powerheart C3 AEDs and Rescue Ready AED management services. The agreement makes Cardiac Science an authorized vendor for fully automatic and semi-automatic Powerheart® G3 AEDs as well as Rescue Ready® AED Management Services, which includes AED/CPR training, medical authorization, and a host of other services that help ensure the success of AED deployments.

**Unetixs Vascular Inc**

- New Released next generation MultiLab® vascular system has been very well received in the market. This system is amongst the first in the vascular industry to adhere to Infectious Disease Control practices.

**Interventional Devices and Tools: (Invasive)**

**Eurocor**

- In Q2 Eurocor was able to secure new distribution partners in Greece(South East Europe), Saudi Arabia(Largest Arab state in Western Asia) and Costa Rica(Central America).
- Eurocor received the registration approval for its drug-coated balloon Freeway 014/035 in Brazil, for Amadeus Supercross in Egypt & Korea and for E-Magic, Genius Magic CC, Amadeus Supercross, DIOR, Joker 014/035, Genius Taxcor I and Freeway 014/035 in India.

**About: Opto Circuits (India) Ltd.**

Opto Circuits (India) Ltd. (OCI) is a vertically integrated multinational medical technology Group that specializes in primary, acute and critical care products for the global markets. Group companies such as [Cardiac Science](#), [Criticare](#), [Eurocor](#), [Mediaid](#), [AMD](#) and [Unetixs Vascular](#) are leaders in vital signs monitors, emergency cardiac care equipment, vascular treatments and sensing technologies. Our USFDA listed and CE marked products are marketed in more than 150 countries and sold through direct and indirect sales channels across many emerging and developing economies. We've been ranked in Forbes' *Asia's 200 Best under a Billion* lists in 2008, 2009 and 2011. For information, please visit [www.optoindia.com](http://www.optoindia.com).

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